**Philosophy 400 – Ethics & Rhetoric in the Ancient World – Vocabulary List – FINAL**

**WORDS**

* Enthymemes
  + An Utterance that requires prior knowledge on the part of the audience to decode
* Neologism
  + Creation of a new word, “Plaristotle,” etc.
* Theoria
  + Study for Study’s sake
* Praxis
  + The Doing of Something (Practice)
* Arete
  + Excellence in kind or potential, usually translated as virtue
* Phronesis
  + Know how that DOES NOT result in a tangible product
* Techne
  + Know how that DOES result in a tangible product
* Telos
  + That for the sake of which
* Poiesis
  + To make, root of the word Poem/Poetry
* Chronocentrism
  + Projecting the values of your time onto another time.
* Sycophant
  + Someone who flatters people in status above him with intent of personal gain.
* Kudos
  + Praise
* Orthography
  + Spelling, “orthographically challenged”
* Syllogism
  + A 3 part statement consisting of a Major Premise, then a Minor Premise, Then a conclusion.
    - All men die. I am a Man. I will die. (I’m pretty sure about this one, but might be wrong)
* Aporea
  + An insolvable riddle
* Ethics
  + Good decision making when the situation deosn’t match or fit morality
* Decalouges
  + The Ten Commandments
* Transliterate
  + Transitioning from one alphabet to another.
* Phusis
  + Law of Nature/Human Nature
* Semantic Range
  + The range of meanings a given word can have. Semantic range can change over time.
* Nomos
  + Cultural Law or Convention
* Mythos
  + A narrative that contains a life lesson or moral lesson.
* Catachresis
  + Misusing a word - 3 possible definitions
    - Intentional misuse of language in the form of metaphors to convey meaning.
      * “The voice of your eyes”
    - Utilizing a metaphor to describe something that you don’t have a word for.
      * “The tongue of a shoe, the leg of a chair, etc.”
    - A Barbarism, accidental mistake.
* Eros
  + The longing for something you cannot have
* Eudimonia
  + Living in accord with your life’s true essence or purpose (living in accordance with your ergon)
* Genos
  + Birth, Origin, Beginnings. – Genesis, Genealogy, Genetics, etc.
* Ergon
  + Your life’s purpose
* Daimon
  + Spirit guide
* Lethe
  + River of forgetfulness at the end of Hades, - lethal, lethargic
* Aristos/Aristoi
  + Better/The Rich and Powerful – Aristocracy
* Rhetoric
  + Finding and utilizing in a given situation the available means of persuasion
* Episteme
  + Scientific Knowledge, Induction
* Hexis
  + Internalized automatic response (translates to habit – Bad translation)
* Polemic
  + Strident personal essays written in response to a situation.
* Fomite
  + An INANIMATE object that serves to transmit a communicable disease
* Vector
  + An ANIMATE object that serves to transmit a communicable disease
* Anamnesis
  + Recalling your true essence or purpose, the process of that recollection. Without amnesia.
* Alethia
  + 3 Definitions – Truth, Unforgetting, Remembering
* Kalos
  + Beautiful and Useful
* Hedone
  + Being Pleased
* Sophrosyne
  + Self-Control based on Self-Knowledge
* Kako
  + Out of balance or unfitting
* Kakosophrosyne
  + Unfitting or out of balance knowledge of self. To know whats best for us and still not do it.
* Cacophony
  + Out of place sounds
* Hypos Scata
  + Horse Shit
* Pleonexia
  + Disease of “never enough”, greed
* Proairesis
  + Reasoned forethought, Good Decision making, contemplation.
* Gnochi Seaton
  + Know Thyself
* Sophia
  + Wisdom concerning the Human Condition or Human Nature
* Demotic
  + Of the People
* Doxa
  + Opinion or Belief
* Plutos
  + Wealth
* Eristic Rhetoric
  + Verbal Combat, argument, I win and you lose, verbal kung fu
* Suasive Rhetoric
  + Smooth, eloquent. Please come and Join me in acting on shared values.
* Phobos
  + Fear
* Taxis
  + Shape, Form, Ordering Principle
* Eponym
  + When a proper noun becomes just a noun
    - Kleenex is an example
* Ego
  + I
* Megalopsychia
  + Greatness of Spirit
* Endoxa
  + Shared opinion or belief
* Eudoxa
  + Good Reputation, Fitting or good belief
* Gnome
  + Wisdom from Experience, Grandma Wisdom – Is also an aphorism
* Gnosis
  + Knowing something without knowing how you know.
* Adumbrate
  + To Foreshadow
* Topos
  + Place, Places where the Rhetor looks for evidence to support his argument.
    - The dwelling place of thoughts and ideas
* Agathos
  + Goodness
* Agathon
  + Greater Good, The Good of the Many
* Thanatos
  + Death
* Euthanatos
  + Good or Fitting Death
* Nous
  + Consciousness, Self-Awareness
* Psyche
  + Soul, Spirit
* Soma
  + Body
* Meros
  + Replaceable Part
* Melos
  + A Part without which the whole is changed, an integral part
* Autos
  + Self
* Arkhos
  + Ruler
* Philia
  + Positive Ongoing Relatedness - Translated as Friend
* Eidikos
  + Expert
* Cresimos
  + Usefullness, Advantage
* Sturge
  + Love + Affection that binds families
* Skole
  + Self-Sponsored Cultural Life of the Mind, Engaging the Nous
* Tyche
  + Drift, Opportunity, Chance
* Prokresis
  + Preference
* Forensic
  + Having to do with a court of law
* Inartistic Proofs
  + Facts and Proofs we gather from the Topoi
* Artistic Proofs
  + Proofs we construct
* Primary Rhetoric
  + Rhetoric of the Speech, Verbal Rhetoric
* Secondary Rhetoric
  + Rhetoric of the Text, Written Rhetoric
* The Province of Rhetoric
  + Things which are in Doubt
* Kairos
  + A Rhetorical Situation, Timing
* Olios
  + The Few
* Xenos
  + A Foreigner
* Iatros
  + Physician
* Maieutikos
  + Midwifes
* Kalokagathia
  + Kalos + Agathos
  + Beautiful, Useful, and Good

**LISTS**

* 8 Ways of Knowing
  + Sophia
  + Gnome
  + Gnosis
  + Episteme
  + Proairesis
  + Techne
  + Theoria
  + Arkhos
* 3 Branches of Rhetoric
  + Deliberative
    - Rhetoric of the legislator
    - Province = Future
  + Forensic
    - Legal Rhetoric
    - Province = Past
  + Epideitic
    - Rhetoric of Praise or Blame, Ceremonial Rhetoric
    - Province = Present
    - Has 4 Teloi
* 4 Teloi of Epideitic Rhetoric
  + Preservation
  + Celebration
  + Education
  + Aesthetic Creation
* 3 Appeals of Rhetoric
  + Ethos
    - The Appeal of the Perceived Character of the Speaker
  + Pathos
    - The Appeal to the Emotions of the Audience
  + Logos
    - The Appeal to the Appearance of Reason
* 5 Cannons of Rhetoric
  + Hueresis
    - Invention, Recall, Recovery
  + Taxis
    - Arrangement
  + Lexis
    - Style (Word Choice)
  + Hypokrisis
    - Delivery, Word for Acting
  + Mimera
    - Memory
* 2 Principles of Platonism
  + All Learning is Remembering
  + Perfection exists and is unattainable by man, but we should always strive for it.
* 2 Principles of Stoicism
  + There are only 2 kinds of things
    - Things I can Control
    - Things I can’t Control
  + There are only 2 things I can control
    - What I Do
    - How I Feel about things